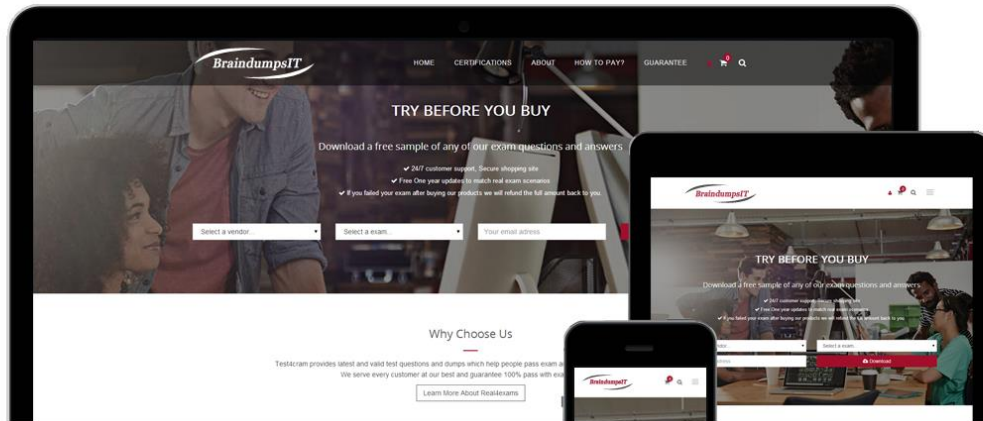









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Exam : **C-HR890-21**

Title : SAP Certified Application
Associate - SAP Commissions

Vendor : SAP

Version : DEMO

NO.1 What is the purpose of a classification rule?

- A. To match fields on classifier records with fields on transactions
- B. To define the details of the category hierarchy
- C. To organize products into categories
- D. To match fields on classifier records with assigned Variables

Answer: A

NO.2 Which of the following are advantages to using compensation elements in rules? Note: There are 3 correct answers to this question.

- A. They can be used as placeholders to make compensation rules more flexible.
- B. They allow you to create and save advanced queries.
- C. They can be reused in multiple rules.
- D. They are effective dated, which simplifies change management.
- E. They allow the encapsulation of data in distinct objects.

Answer: C,D,E

NO.3 Which of the following are characteristics of Business Units? Note: There are 2 correct answers to this question.

- A. You can share reference data across Business Units.
- B. Calculation runs are completed separately for each Business Unit.
- C. Business Units control access to Organization Data.
- D. You can assign multiple Business Units to a Processing Unit.

Answer: C,D

NO.4 In SAP Commissions, what is a Position Assignment?

- A. The assignment of a manager to a position
- B. The assignment of a participant to a position
- C. The assignment of a title to a position
- D. The assignment of a plan to a position

Answer: B

NO.5 What is a best practice regarding rolling results data?

- A. Create multiple plans with a variety of formulas to roll results data.
- B. Use a Variable any time you create a roll relationship.
- C. Roll at the direct credit level.
- D. Roll at the measurement or incentive level.

Answer: C

NO.6 Which of the following is a characteristic of Rate Tables?

- A. They can calculate per-credit or aggregate commissions.
- B. They depend on selections in the credit rule to make calculations.
- C. They always use attainment as the input.
- D. They can calculate step commissions only.

Answer: A

NO.7 For which account can you set up and manage specific default preferences?

- A. Your user account only
- B. The administrator account only
- C. Any user for which you are a proxy
- D. Any user account in the system

Answer: A

NO.8 Which of the following are characteristics of an Event Type? Note: There are 2 correct answers to this question.

- A. It is a required field on a transaction.
- B. It can be used to filter transactions in bonus incentive rules.
- C. It can be used to filter transactions in credit rules.
- D. It must be associated with a calendar.

Answer: A,C